

PULSE OF THE INDUSTRY

APRIL 2019



Greetings,

The focus of this month's newsletter is to invite you to join us at OTC in Houston. This year, we've moved into the main hall, in booth #1301, and we're looking forward to showcasing how our pumps are used in oil & gas applications.

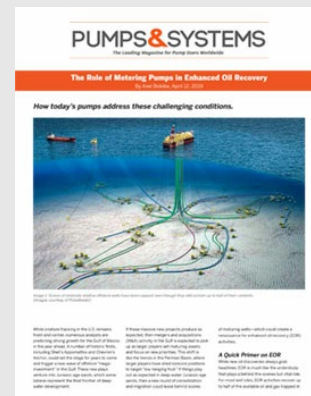
Numerous analysts have predicted rapid growth in the Gulf of Mexico this year, as several historic "starts" (like Chevron's Anchor and Shell's Appomattox) are triggering new investment in the Gulf. If these new projects produce as expected, then M&A activity in the Gulf should accelerate – and Chevron's recent purchase of Anadarko may be just the beginning. If this pattern of activity mimics what we've seen in the Permian basin (where larger players shed non-core positions to target more lucrative targets) then this should create a renaissance for Enhanced Oil Recovery (EOR) activities – which require metering pumps. The current issue of Pumps & Systems features a Pulsafeeder story discussing the role of metering pumps in EOR. If you're at OTC, stop by our booth to learn more.

Throughout the week at OTC we'll also be discussing how upstream players are using Pulsafeeder's metering

See us at OTC



Booth 1301: Main Hall



pumps to meter chemicals for flow assurance, and to dose scale inhibitors to protect equipment. Also, we'll be discussing the role Pulsafeeder's pumps play in numerous industrial water treatment applications in upstream, and downstream environments.

If you sell equipment to anyone in the Oil & Gas ecosystem, then stop booth #1301 to learn more about how metering pumps are used throughout the oil & gas industry.

OTC Exhibit hours are:

- Monday, May 6: 9:00 AM - 5:00 PM
- Tuesday, May 7: 9:00 AM - 4:00 PM
- Wednesday, May 8: 9:00 AM - 4:00 PM
- Thursday, May 9: 9:00 AM - 2:00 PM

To arrange a meeting in advance, contact Gary Dewolfe at GDeWolf@idexcorp.com

We look forward to seeing you at OTC!

To learn more about Pulsafeeder

[CLICK HERE](#)



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Does Chevron's Anadarko deal
create new opportunities in the
Gulf?